

scale and grow as a solar operator

capital
solutions

westbrooke.com



westbrooke

Alternative
Asset
Management

/ 1, 1, 2, 3, 5, 8, 13, 21, 34, 55, 89...

the Fibonacci sequence is a naturally occurring phenomenon which demonstrates orderly, predictable and sustainable growth - core to the Westbrooke Advantage

Established in 2004, Westbrooke is a multi-asset, multi-strategy manager and advisor of alternative investment funds and co-investment platforms. We have a heritage as a shareholder and operator of assets and invest our own capital alongside our investors in Private Debt, Hybrid Capital, Renewable Energy, Real Estate and Private Equity in South Africa, the UK and the USA.

We provide businesses and support transactions with fast, flexible, value-added debt and equity solutions which are tailored to meet their needs. Our clients benefit from the depth of experience and quality of our investment teams, who move with speed and are comfortable dealing with complexity. Our multi-decade track record allows us to better understand the needs of entrepreneurs and to see risk differently, providing our partners with a unique advantage.

Access capital solutions with the Westbrooke Advantage.

why partner with westbrooke



Partnership approach

Our partnership model is based on a collaborative approach. Our heritage as an owner and operator of assets, allows us to uniquely understand the needs of your business and provide a tailored funding solution.



Speed in decision

Clients benefit from access to fast and flexible capital. This allows our clients to scale rapidly assisting in the expansion of your project pipeline.



Accelerated growth and certainty of execution

Capital is readily available for investment, which limits execution risk.



Investment track record

Westbrooke has a track record of investing capital in South Africa, having invested over R4.5bn across private debt (including asset finance), hybrid capital and private equity.

innovative capital solutions for solar projects

Westbrooke invests in solar PV projects and portfolios by partnering with EPCs, developers and asset owners / operators.

We provide innovative and flexible funding solutions across the capital stack (including equity) and structure our investment around our clients' objectives. We look to provide fast, flexible value-adding capital to invest in projects and portfolios alongside our clients and assist them in unlocking projects.

We are actively investing in solar projects and are seeking partners with access to existing or new project opportunities who can benefit from our access to capital and financial expertise.

solar projects we seek to invest in

- Small-scale and medium-scale embedded generation projects which are either grid-tied or in a hybrid system (batteries / generators). This will range from project sizes of 100KW (c. R1m) up to 25MW (c. R350m).
 - Underpinned by Power Purchase Agreements ("PPAs") and / or operating leases with a focus on commercial, industrial, agricultural and body corporate off-takers.
 - Existing and new solar PV projects
 - Grid-tied and hybrid systems (generators and/or batteries)
- Exclusions include residential solar projects which don't qualify for the Section 12B incentive and government off-takers.*

partnering process



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